

So any Senator out there who's thinking about voting against this jobs bill needs to explain why they would oppose something that we know would improve our economic situation. If the Republicans in Congress think they have a better plan for creating jobs right now, they should prove it. Because one of the same independent economists who looked at our plan just said that their ideas, quote, "wouldn't mean much for the economy in the near term."

If their plan doesn't measure up, the American people deserve to know what it is that Republicans in Congress don't like about this jobs plan. You hear a lot of our Republican friends say that one of the most important things we can do is cut taxes. Well, they should love this plan. The "American Jobs Act" would cut taxes for virtually every worker and small business in America. And if you're a small-business owner that hires new workers, raises wages, or hires a veteran, you get an additional tax cut.

Right now hundreds of thousands of teachers and firefighters and police officers have been laid off because of State budget cuts. This jobs bill will put a lot of these men and women back to work. Right now there are millions of laid-off construction workers who could be repairing our bridges and roads and modernizing our schools. Why wouldn't we want to put these men and women to work rebuilding America?

The proposals in this bill are steps we have to take if we want to build an economy that lasts, if we want to be able to compete with other countries for jobs that restore a sense of security for the middle class. But we also have to rein in our deficit and start living within our

means, which is why this jobs bill is paid for by asking millionaires and billionaires to pay their fair share.

Some see this as class warfare. I see it as a simple choice. We can either keep taxes exactly as they are for millionaires and billionaires, or we can ask them to pay at least the same rate as a plumber or a bus driver. And in the process, we can put teachers and construction workers and veterans back on the job. We can either fight to protect their tax cuts, or we can cut taxes for virtually every worker and small business in America. But we can't afford to do both. It's that simple.

There are too many people hurting in this country for us to simply do nothing. The economy is too fragile for us to let politics get in the way of action. The people who represent you in Washington have a responsibility to do what's best for you, not what's best for their party or what's going to help them win an election that's more than a year away. So I need you to keep making your voices heard in Washington. I need you to remind these folks who they work for. And I need you to tell your Senators to do the right thing by passing this jobs bill right away.

Thanks so much.

NOTE: The address was recorded at approximately 1:35 p.m. on October 7 in the Roosevelt Room at the White House for broadcast on October 8. The transcript was made available by the Office of the Press Secretary on October 7, but was embargoed for release until 6 a.m. on October 8.

## Remarks During a Meeting With the President's Council on Jobs and Competitiveness in Pittsburgh, Pennsylvania October 11, 2011

*The President.* Well, let me just make a few remarks up front, and then, really what I want to do is hear from all of you.

First of all, I had a chance to read the full report last night, and I think it's outstanding. I think you guys did extraordinary work. Jeff, I

want to thank you for your leadership on guiding this whole process. I think you have been steady and focused on how can we make sure that we're creating an economy that not only deals with the immediate problem of putting people back to work, but also how do we create

a foundation for long-term opportunity for all people, and a growth agenda that is going to make sure that businesses are created here, that businesses stay here, and that they prosper here.

As I look at the introduction of the report, the quote that stands out, “We need a sense of urgency and a bias for action,” is something that I think we all feel acutely. And the fact that you’ve been able to organize around five key steps that, I think, you’d be the first to acknowledge isn’t all that needs to be done, but are key areas where we should be able to generate some strong bipartisan agreement and get action going quickly, I think makes it really extraordinary.

A couple of things I’ll just remark on in terms of the general context. As you pointed out, I think at the beginning of this year, when we started the Jobs Council, I think all of us felt fairly confident that the economy could grow quickly enough that we could start bringing the unemployment rate down, even if it wasn’t moving as quickly as we might like, but generally, the blue chip projections were somewhere between 3- and 4-percent growth.

We have had a very tough string of events over the course of the last 10 months. You had the Arab Spring, which shot up oil prices far higher than any of us anticipated. You’ve got the tsunami in Japan, which affected supply lines globally. You had, most prominently, the situation in Europe, which has created great uncertainty for businesses across the board. And then, unfortunately, Washington got involved in a self-inflicted wound with the debt ceiling fiasco. And all those things, I think, led to both consumers and businesses taking a big step backwards and saying, we are just not sure where this thing is going.

As a consequence, projections now in terms of growth are significantly lower than they were. And the situation in Europe, in particular, is one in which we’re spending a lot of energy talking to our counterparts across the Atlantic, trying to make sure that they handle this in a way that stabilizes the economic situation in the coming months.

So we’ve had a string of events that have darkened the outlook, and that makes the action that—the actions that are being recommended by the Jobs Council that much more important, because these are areas where we actually have control of the situation. We could do these things, and there’s no doubt about the fact that it would have a significant, marked impact on job growth right now.

A couple of comments, and then what I want to do is, I think, hear directly from—I think we’ve got some people who want to remark on each of various categories.

First of all, with respect to infrastructure, the Council here is quoted as saying, “If there is one thing that Washington should be able to agree on, rebuilding our infrastructure should be one.” I mean, when you’ve got the AFL and the Chamber of Commerce agreeing on anything, that’s a sign that it’s a good idea.

I think you document as well as anybody has the incredible opportunities at a time when contractors are begging for work, which means they’re willing to come in on time, under budget. You’ve got millions of construction workers who’ve been laid off as a consequence of the housing bubble going bust who are ready to get on the job. You’ve got interest rates, never been lower. And you’ve got this crying need, and as you point out in the report, this is a twofer; this is one where we can not only get immediate job growth, but it also lays the foundation for long-term productivity and efficiencies that will make a difference for every company represented around this table.

So the “American Jobs Act,” the jobs plan that I’ve put forward before Congress obviously has a very significant infrastructure component. It incorporates a lot of the ideas that were contained in this bill, because—in the Job Council report, because one of the things that you mentioned was not only do we need infrastructure, we have to streamline the approval process so that we can actually get these projects moving more quickly than they have in the past. And so we’ve already identified, Gene, is it 11 or 14?

*National Economic Council Director Eugene B. Sperling. Fourteen.*

*The President.* We've already identified 14 high-priority projects in which the permitting process has been significantly expedited, and we're doing that through administrative action. Our goal is, if this serves as an effective model for us being able to move those 14 quickly, that we can then replicate that across the board and the significant investment that was made could have a much more rapid impact than what we've seen before.

With respect to the next area, which is support for small business and emphasizing high-growth firms, many of the recommendations that you gave we've already been trying to implement. We have a task force that, along with SelectUSA, has been looking at, for example, how can we move forward on easing the burdens and allowing IPOs to move more quickly. Are there regulatory constraints on small businesses as they move forward that we can start eliminating?

So where we can act administratively, we've tried to do so. In some areas we might require some additional legislation. For example, on the high-skill immigration area, that's not something that we can necessarily do on our own. We can expedite some of the visas that are already in place and try to streamline that process to make it move faster. We may need some legislative help on that area.

With respect to the National Investment Initiative, I know that we've—if I'm not mistaken, some of the Job Council already had a chance to meet with the Secretary of State to figure out how we can deal with visas and travel promotion. There are other areas where we think that bringing together an interagency approach and making sure that we are knocking down any barriers that are out there for direct investment here in the United States and job creation, that we're going to prioritize those. And I welcome the ideas that have already been put in place.

With respect to regulatory review, as you know, we are already in the process of a look-back that has identified billions of dollars in potential savings, eliminating paperwork. But we want to pursue some of the additional ideas that have been put forward. And obviously,

with respect to skills and improving the capacity of our workforce to get the jobs of the future, that's something that spans both our Education Department as well as our Department of Labor. And I know that Hilda, Arne Duncan, and others are working aggressively on trying to implement many of the ideas that you've put forward.

So I guess the bottom line is this. Jeff, as you pointed out, some of the recommendations contained in the Job Council require legislative action. And these days, things don't move as quickly through Congress as we would like. But there are certain ideas that are contained in this Jobs Council report that historically have received bipartisan support. And the election is 14 months away or 13 months away. We can't wait until another election before we start acting on some of the ideas.

The "American Jobs Act" that I'm putting forward obviously contains many ideas like infrastructure investment that should be pretty straightforward. And our hope is that we are able to get those passed in the next couple of months. But we're not going to wait for Congress. So my instruction to Jeff and Gene and Valerie and all the advisers who are sitting around the table is scour this report, identify all those areas in which we can act administratively without additional congressional authorization, and just get it done.

And we've already been able to get a significant number of your recommendations implemented, but we want to do more. And we will have a very big risk follow-up process to make sure that anything that's within our authority to do as an administration we start doing immediately and we don't wait for Congress, because the American people can't afford to wait. They need help right now. All right?

*[At this point, members of the President's Council on Jobs and Competitiveness continued the discussion.]*

*The President.* Well, just a couple of comments. I think that, after reading your report, the financial reforms that took place in Sarbanes-Oxley and the Spitzer declaration, I think, need to be examined. This is always a lit-

tle bit tricky. This is one of the challenges of a decentralized system of our Founders and then the fact that the SEC, for example, is an independent agency.

So one of the questions I've had, John, Steve, Sheryl, is have we begun to engage with both the relevant congressional committees, but also, in this case, the SEC, the relevant agency, to see how we can get those carve-outs that you've described. But because this makes sense to me, if you've got smaller companies, they are not going to have the legal and accounting help at the costs—at the magnitude that a GE is going to have if it decides it wants to go into the capital markets, and trying to figure out how to balance, making sure that they don't get themselves into trouble, but that they're also not priced out of the market is critical.

Do we have a set of concrete proposals in terms of how a carve-out like that might look like?

[*The discussion continued.*]

*The President.* Well, Gene, I would say, having not only the NEC, but also Treasury engaged with you guys immediately in trying to get a sense of what tweaks to Sarbanes-Oxley, for example, might be required, starting to speak to the relevant committee chairmen, seeing how this might be structured. The more granular and specific we can get, the more quickly we might be able to get something done on this.

[*The discussion continued.*]

*The President.* I mean, I think the only comment I'd make right now is that the proposal we have in the "American Jobs Act" would pull forward \$50 billion in infrastructure investment. This is investment we're going to have to make anyway. So we can do it now, or we can do it later; now is the time to do it.

I don't know how Congress will respond to the overall package, but our expectation is, is if they don't pass the whole package we're going to break it up into constituent parts. And having the relevant businesses get behind an effort

to move this infrastructure agenda forward is a priority.

Now, the one thing I want to emphasize is that we took very seriously this notion that citing and delay is a problem. And again, we've already identified 14 high-profile, high-impact projects where we are streamlining our ability to get this thing done. I think the last time we were here, Matt, you mentioned this specifically, and, I think, we've been trying to pursue it.

So my instructions to my agencies are, within the constraints of making sure that people are safe and we're not wasting taxpayer money on these projects, let's do them as quick as we can. But we're going to need a push, I think, from the business community in particular in order to get this across the finish line.

And I would just make one last point. The Recovery Act had an infrastructure component, and at the time, a lot of folks said that, well, it's going to be very hard to spend out this money in an efficient, effective way. Eighty percent of the Recovery Act funds targeted for surface transportation was spent out; the projection was it was—we would have only spent out 55 percent at this point. We spent out 80 percent of it. And the—if I'm not mistaken, and, Gene, you may have the figures on the tip of your fingers here, but less than 1 percent of the overall funding indicated that there were any problems in terms of fraud or misallocation of resources, et cetera; I mean, an extraordinarily low number. We were able to maintain high-quality control while spending this out in a very quick and effective way, partly because there's so much need out there that it's not like we're having to hunt for a lot of projects that could be ready to go. So anybody want to comment?

[*The discussion continued.*]

*The President.* Robert, just to pick up on the structure of the infrastructure bank, and I'll try to illustrate my understanding of it. You have this financing authority. It says to a region that wants to build a new bridge, here's a loan; we understand that there is going to be a funding stream as a consequence of the loan we're providing. The regional authority is able to leverage additional private-sector dollars. They're

also—they've also identified an ongoing funding stream, whether it's a user fee or something. And as a consequence, what do you anticipate the—for every dollar that's lent by the Federal authority, what kind of private-sector money could you potentially—

*Councilmember Robert Wolf.* So we looked at the AIFA, which is I think about 10 billion they set aside. And we believe it's scored that that 10 billion would equate to about 100 billion in subordinated debt; the debt would be subordinated at the project level.

*The President.* So you're looking at 10 to 1.

[*Mr. Wolf made further remarks.*]

*The President.* So for each sector you'd have some different models.

[*The discussion continued.*]

*The President.* In fact, we're somewhat unique in not allowing as much private participation in the financing of infrastructure projects. Is that correct?

[*The discussion continued.*]

*The President.* Gene, do you feel that this point, that in terms of design, there is starting to—we're starting to get some consensus on how this thing would be designed?

[*The discussion continued.*]

*The President.* Just a quick comment on this area. What we've seen, as I've been pushing our agencies and administration to take a hard look at this, is exactly what Mark just said, that in any area there's a whole bunch of underbrush that can be cleared out and made much more efficient while still achieving the objectives of public health, welfare, environmental, and so forth.

And where I think the low-hanging fruit will be is those regulations that are just there on the books because nobody has really thought through, over the course of 10, 20, 30 years, is this still the smartest way for us to achieve our objective? And I think that you will get a very

engaged and aggressive partner in this administration in identifying those areas where there's no dispute with respect to the goal, but: something is being done through paper as opposed to e-mail, or we haven't adapted to new technologies, or the rule was written for an obsolete business model that doesn't really apply to today. On those areas, I think we're going to be able to move very rapidly.

What's tougher, and I suspect Matt is—when you refer to sort of the systemic stuff—is where there may be a genuine judgment call with respect to what are our objectives. So I can assure you that there are going to be certain industries where any costs imposed in order to prevent significant environmental degradation is viewed as a job killer. And we're going to have to make a decision as a society, well, how much pollution exactly are you willing to tolerate for those jobs?

Because as I said in my speech before Congress, I don't think we're going to compete effectively internationally in terms of who's willing to have the dirtiest air, because we'll always lose that fight. I mean, there are going to be countries out there that don't have any environmental standards, right? And so if how we're gauging where a particular regulation is smart or not, part of what we're trying to do is at least apply rigorous cost-benefit analysis. But there are going to be some cases where there is a genuine cost, and businesses will say, you know what, we wish we didn't have these costs; on the other hand, the benefits in terms of a lot fewer people in the emergency rooms or with asthma or what have you may be sufficiently significant that, as a society, we say those are costs that we still have to bear.

So I just want to distinguish between those two aspects of regulation: one, I think, which will be easier to move forward rapidly on; the other, which—where there's going to be just some real judgment calls and there's a legitimate values debate that we're going to have to be having.

[*The discussion continued.*]

*The President.* At least with respect to the executive agencies, every agency understands

that—because they’ve been in a lot of Cabinet meetings with me and I think that they will all echo it, those who are here—that they have to be thinking about the economy and job creation as part of the lens through which they’ve evaluating the actions that they’re taking.

As you just pointed out, Brian, there are things that are nice to do, and then there are things that are urgent to do. And part of OIRA’s task has been to evaluate any new regulatory proposals under a very rigorous lens. I mean, the one thing that we’ve been able to—we can document that the hard benefits of regulations we’ve proposed relative to the costs are greater than we’ve seen in any recent administration by a factor of two or three. So the job is to evaluate this stuff very rigorously, make sure that we distinguish between what’s urgent and what would just be nice if the economy was humming along at 5-percent growth, keep jobs in mind and, as a consequence, I think we can make some significant progress on areas where, regardless of where you land across the political spectrum, you say to yourself, you know, this isn’t a smart regulation. And if it’s not smart, it shouldn’t be done.

Having said that, I just—the only reason I raise this is because I don’t want to paper over the fact that once we make all the regulations smarter, eliminate the dumb ones and so forth, there is still going to be some tensions that exist around, well, how much do we value these extra 10,000 jobs versus these extra 100,000 asthma cases. And those are tough decisions that have to be made and have to be discussed both in Congress as well as within the administration.

[*The discussion continued.*]

*The President.* Before we turn to Darlene, can I—as you guys were researching this, did you get a sense of why, given three jobs for every engineering graduate, that supply wasn’t filling demand here? Is it just a function of kids not being sufficiently prepared for the rigors of the engineering program, or are there other—are they not getting the signal that, you know what, if you got an attitude for math, it turns out that your chances of being successful

through an engineering degree may be higher than getting a business administration degree? What’s going on there?

[*The discussion continued.*]

*The President.* Well, listen, I know we’re running out of time. Jeff, I just wanted—again, thank you for your leadership. I want to thank everybody who’s participated. The quality of the product is outstanding. It’s focused, it’s specific. It’s not the usual white paper stuff that gets put in a drawer, as somebody mentioned earlier. And we are acting on it.

And to tie what you guys are doing with what Roger just said about the economy, there is no doubt that we still have some tough sledding before us. This was the worst crisis we’ve had in our lifetimes. I’m looking around the room, I don’t see too many folks who were around or active, at least, back in the thirties. And it is true that, historically at least, after financial crises the recessions are deeper, longer, more prolonged.

We still have some big challenges internationally. Europe is the most prominent and immediate challenge, but we’ve got some structural issues internationally in terms of imbalances. And part of it has to do with the fact that we had become the growth engine for the world based on accumulating debt and consumption. And that was not a sustainable path for us.

The good news is—and it’s reflected in your Jobs Council report—there’s just a bunch of stuff that we can do right now that not only helps the economy immediately, but puts us on a more stable path over the long term. And most of it should not be controversial. The good news is, is that our problems are imminently solvable and does not necessarily fall into the classic ideological divisions between left and right, conservative, liberal, but are just smart things to do to respond to a historic challenge that we face as a country.

The bad news is that there is a big gap between sensible solutions and what either the political process seems to be willing to act on and also, I think, people’s perceptions, which are clouded by news reports that would make it

seem as if there is nothing we can do and that we're automatically on a downward decline.

And so I think what the Job Council has been invaluable in providing is a roadmap for the American people; not comprehensive, this is just a piece of the puzzle, but pointing to examples of where, if we do some smart things now, we can have a lot better outcomes in the future. And that can help to build back a sense of confidence, or a sense of confidence about our ability to meet these challenges.

So I just want to thank everybody for their leadership. And I'm looking forward to our next meeting. All right?

NOTE: The President spoke at 12:03 p.m. at the International Brotherhood of Electrical Workers Local Union No. 5 training center. In his remarks, he referred to Secretary of Labor Hilda L. Solis. Participating in the discussion were

Jeffrey R. Immelt, chairman and chief executive officer, General Electric Co., in his capacity as Chair of the President's Council on Jobs and Competitiveness; White House Senior Adviser Valerie B. Jarrett; and John Doerr, partner, Kleimer Perkins Caufield & Byers; Stephen M. Case, chairman, Startup America Partnership; Sheryl K. Sandberg, chief operating officer, Facebook, Inc.; Matthew Rose, chairman and chief executive officer, BNSF Railway; Robert Wolf, chairman, UBS Americas; Mark T. Gallogly, founder and managing partner, Centerbridge Partners, L.P.; Brian Roberts, chairman and chief executive officer, Comcast Corporation; Darlene Miller, chief executive officer, Permac Industries; and Roger W. Ferguson, president and chief executive officer, TIAA-CREF, in their capacity as members of the President's Council on Jobs and Competitiveness.

## Remarks to the International Brotherhood of Electrical Workers Local Union No. 5 in Pittsburgh *October 11, 2011*

Thank you, everybody. Please have a seat. Have a seat.

It is great to be back in Pittsburgh! And it is wonderful to be here at IBEW Local 5. I had a chance to take a tour of your facilities, where you're training workers with the skills they need to compete for good jobs. And I see some of the guys that I met on the tour, both the instructors and the students who are here, and it's an example of how, if we get a good collaboration between business and labor and academia, that there is no reason why we cannot continue to have the best trained workers in the world. And that's got to be one of our best priorities.

So I'm here to talk about how we can create new jobs, particularly jobs doing what you do best, and that's rebuilding America. I brought some folks along with me as well. We got members of my Cabinet and my administration. We've got your mayor, Luke Ravenstahl is here. Where's Luke? Right here. Your county executive, Dan Onorato, is here. And one of

my dearest friends, who I stole from the Steelers to serve as the United States Ambassador to Ireland, Dan Rooney's in the house. And congratulations, Steelers. You guys did a little better than my Bears last night. [*Laughter*]

I've also brought a group of leaders with a wide range of new ideas about how we can help companies hire and grow, and we call them our White House Jobs Council. They come from some of the most successful businesses in the country: GE, Southwest, Intel. They come from labor; we got Rich Trumka on here from the AFL-CIO. We've got universities and people across the board who are intimately involved in growing companies, venture capitalists. Most importantly, they come from outside of Washington.

And I told them when we formed this council, I want to hear smart, forward-thinking ideas that will help our economy and our workers adapt to changing times. And together, they've done some extraordinary work to make those ideas happen. So I just want to personal-